



**Fixed Rate
Green Bond Offer
May 2021**

ARRANGER, GREEN BOND CO-
ORDINATOR AND JOINT LEAD MANAGER

JOINT LEAD MANAGERS



Disclaimer

The information and opinions in this presentation were prepared by Precinct Properties New Zealand Limited (Precinct) in relation to its offer of green bonds described in this presentation (Green Bonds). The offer of the Green Bonds is made in reliance upon the exclusion in clause 19 of schedule 1 of the Financial Markets Conduct Act 2013 (FMCA). The Green Bonds will have identical rights, privileges, limitations and conditions (except for the interest rate and maturity date) as Precinct's bonds maturing on:

- 17 December 2021 which have a fixed interest rate of 5.54% per annum and are currently quoted on the NZX Debt Market under the ticker code PCT010; and
- 27 November 2024 which have a fixed interest rate of 4.42% per annum and are currently quoted on the NZX Debt Market under the ticker code PCT020.

(together, the Existing Bonds). Accordingly, the Green Bonds are the same class as the Existing Bonds for the purposes of the FMCA and the Financial Markets Conduct Regulations 2014.

Precinct is subject to a disclosure obligation that requires it to notify certain material information to NZX for the purpose of that information being made available to participants in the market and that information can be found by visiting <https://www.nzx.com/companies/PCT>. The Existing Bonds are the only debt securities of Precinct that are currently quoted in the same class as the Green Bonds. Investors should look to the market price of the Existing Bonds to find out how the market assesses the returns and risk premium for those bonds.

This presentation is provided for information purposes only and is of a general nature. The information contained in this presentation does not constitute financial product advice, investment advice or any recommendation by Precinct, ANZ Bank New Zealand Limited (the Arranger and Green Bond Co-ordinator), (together with the Arranger and Green Bond Co-ordinator, the Joint Lead Managers), The New Zealand Guardian Trust Company Limited (the Supervisor) or any of their respective directors, officers, employees, affiliates, agents or advisers to subscribe for, or purchase, any of the Green Bonds. Nothing in this presentation constitutes legal, financial, tax or other advice. The information in this presentation does not take into account the particular investment objectives, financial situation, taxation position or needs of any person. You should make your own assessment of an investment in Precinct and should not rely on this presentation. In all cases, you should conduct your own research on Precinct and analysis of any offer, the financial condition, assets and liabilities, financial position and performance, profits and losses, prospects and business affairs of Precinct, and the contents of this presentation.

Precinct makes no representation or warranty as to the accuracy or completeness of the information in this presentation. None of the Arranger and Green Bond Co-ordinator, the Joint Lead Managers or the Supervisor or any of their respective directors, officers, employees, affiliates or agents have independently verified the information contained in this presentation.

Opinions including estimates and projections in this presentation constitute the current judgement of Precinct as at the date of this presentation and are subject to change without notice. Such opinions are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond Precinct's control, and which may cause actual results to differ materially from those expressed in this presentation.

Precinct undertakes no obligation to update any information or opinions whether as a result of new information, future events or otherwise.

No contract or other legal obligations shall arise between Precinct, the Arranger and Green Bond Co-ordinator, the Joint Lead Managers or the Supervisor and any recipient of this presentation.

None of Precinct, the Arranger and Green Bond Co-ordinator, the Joint Lead Managers or the Supervisor or any of their respective directors, officers, employees and agents: (a) accept any responsibility or liability whatsoever for any loss arising from this presentation or its contents or otherwise arising in connection with the offer of Green Bonds; (b) authorised or caused the issue of, or made any statement in, any part of this presentation; or (c) make any representation, recommendation or warranty, express or implied regarding the origin, validity, accuracy, adequacy, reasonableness or completeness of, or any errors or omissions in, any information, statement or opinion contained in this presentation and accept no liability (except to the extent such liability is found by a court to arise under the FMCA or cannot be disclaimed as a matter of law).

The Green Bonds may only be offered for sale or sold in conformity with all applicable laws and regulations in New Zealand and in any other jurisdiction in which the Green Bonds are offered, sold or delivered. No action has been or will be taken by Precinct which would permit a public offer of Green Bonds, or possession or distribution of any offering material, in any country or jurisdiction where action for that purpose is required (other than New Zealand).

Application has been made to NZX for permission to quote the Green Bonds on the NZX Debt Market and all the requirements of NZX relating thereto that can be complied with on or before the distribution of this presentation have been duly complied with. However, NZX accepts no responsibility for any statement in this document. NZX is a licensed market operator, and the NZX Debt Market is a licensed market under the FMCA.

The Offer



Up to \$100m senior secured green bonds (with ability to accept oversubscriptions of up to an additional \$50m)



6-year term
Maturing on 28 May 2027



Precinct's first green bond issue since establishing sustainable debt framework in 2020



Security of \$3.1bn of prime grade assets including \$1.8bn of green assets

Precinct Portfolio

- Portfolio significantly enhanced over the past 10 years through completion of developments
- Premium portfolio remains resilient through the COVID pandemic despite concerns around office market
- Since 31 March 2020 Precinct has had significant leasing success and 87% client retention
- Precinct assets continue to experience strong occupier demand
- Commitment to One Queen Street expected pre 30 June 2021

72%

Investment portfolio weighting to Auckland

\$3.1 bn

Size of portfolio

12 years

Average portfolio asset age

+37,000sqm

Leasing since the start of COVID
(31 March 2020)

87%

Pre-leased on committed developments

Auckland market

- Despite addition of new supply prime vacancy rate (6.8%) is only slightly higher than the 20-year average (5.4%, Colliers)
- Well located prime assets outperforming
 - Waterfront prime vacancy of 2.9%
 - Sublease and vacancy in 'traditional' submarkets
 - Demand for Waterfront location, quality, amenity and public transport links
 - Workplace trends improving affordability
 - Importance of working from office recognised for collaboration, creativity and culture
- In February ~85% of Precinct client employees were back in the office
- Return to the city occurring quicker after lockdowns



2.9%

Waterfront prime vacancy (Colliers)



2,200sqm

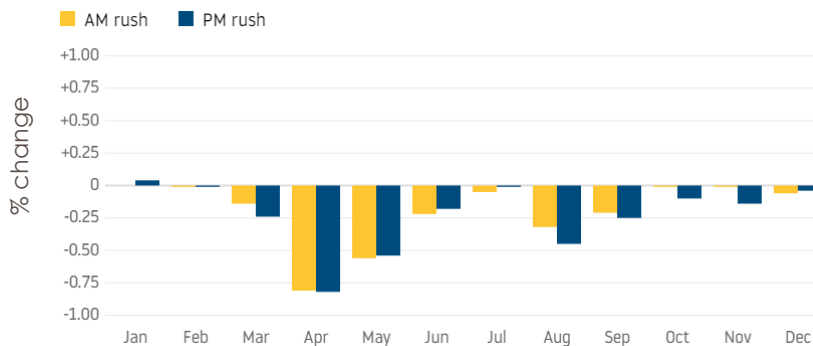
Largest single expiry in Precinct Waterfront portfolio over the next 3 years



7.2 years

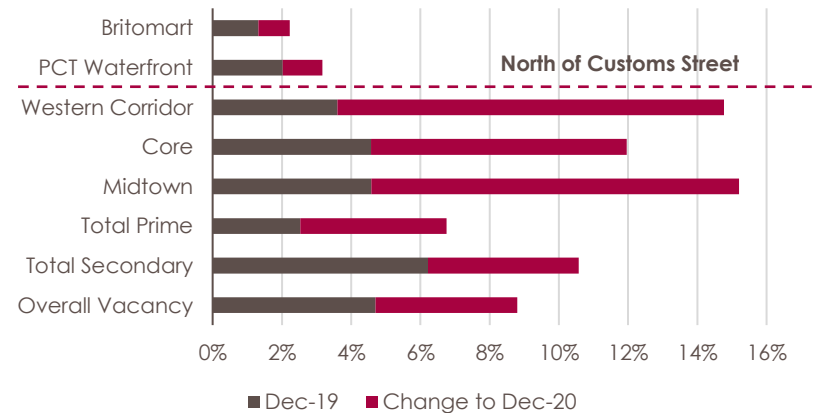
WALT of Precinct waterfront properties

TomTom Auckland Rush Hour 2020 vs 2019



Source: TomTom

Auckland CBD office vacancy



Source: Colliers International, Precinct Properties

Wellington market

- Prime vacancy rates continue to remain below long term average (2.1%)
- Occupier market remains strong;
 - Growth in public sector workforce,
 - Minimum NABERSNZ standards for crown agencies,
 - Seismic awareness and demand for resilience
- Demand illustrated by the recent NZTA leasing success at Bowen Campus (8,660m²)
- As a result the market is experiencing;
 - Rental growth,
 - Material firming of prime yields, and
 - A more established two tier market (prime vs rest)



1%

Prime vacancy (Colliers)



+27%

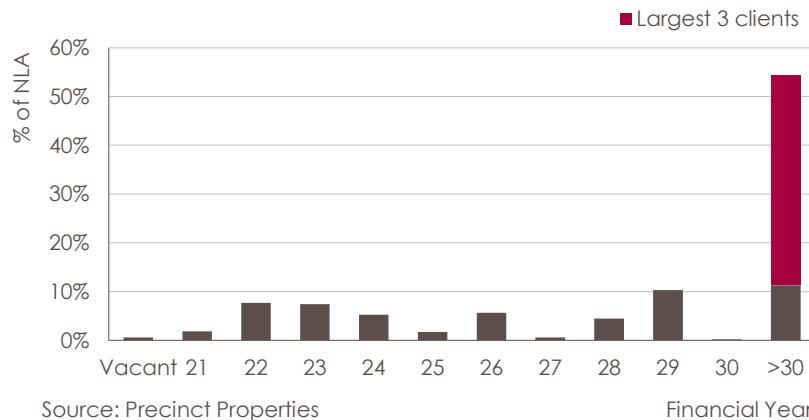
Increase in Wellington public service FTEs (2017 to 2020)



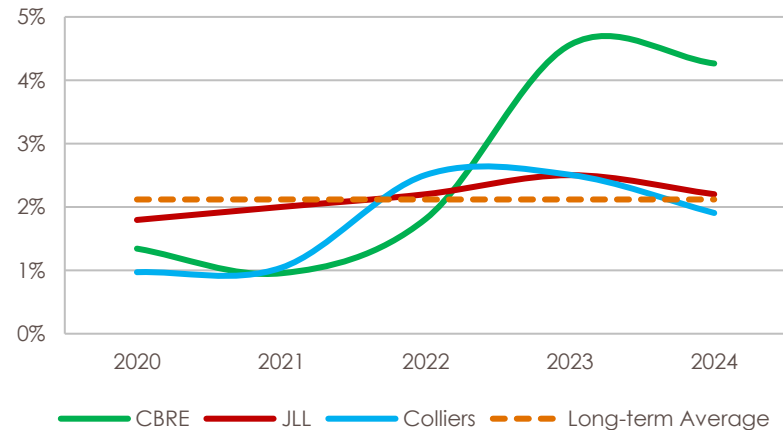
+84,000m²

Implied increase in demand from change in Govt. FTEs (15.2m² per FTE)

Precinct Wellington lease expiry profile



Forecast prime vacancy



Portfolio earnings certainty

7.7 years

Weighted average lease term

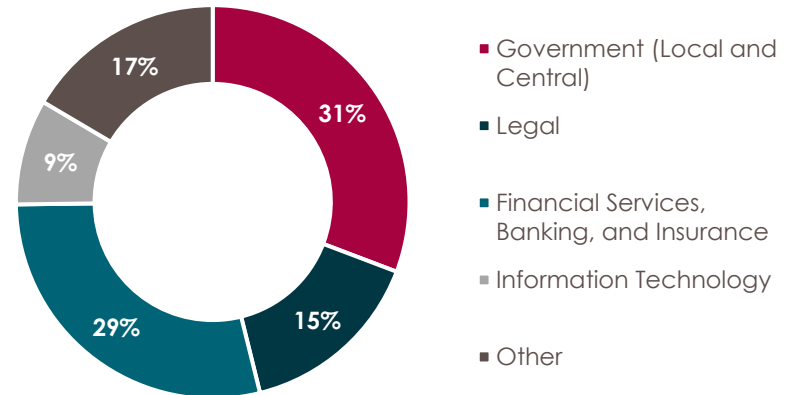
98%

Occupancy

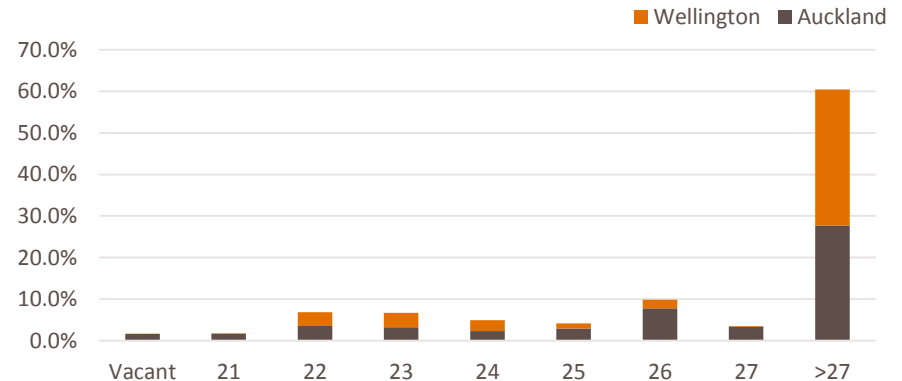
Precinct's well located buildings, high occupancy, quality client base, and long WALT gives confidence in our earnings outlook

- **31%** of gross office rental income from government organisations with a WALT of 13 years
- **Limited expiry** over next 6 years
- 58% of the portfolio benefits from **structured reviews** (average of 3.0% p.a.) **providing secure cashflow**
- **FY20 COVID abatements totalled 1.1% of gross revenue (\$1.7m)**

Office Revenue by Industry



Office lease expiry profile



Sustainability at Precinct

Precinct is **committed to enabling sustainable and successful business, improving our operational performance and incorporating sustainable design** across our portfolio of properties

- **Governance:**
 - Sustainability Committee
 - Board ESG Committee
- **Improved disclosure:**
 - GRI and TCFD reporting
 - GRESB, CDP & MSCI benchmarking
- **Measurement and targets:**
 - Greenstar and NABERSNZ
 - Measure and verify carbon emissions
 - Toitū carbonzero certification
 - Offset unavoidable operational emissions and embodied emissions from developments
 - Adopted measurable targets



NABERS NZ



Our GRI Framework



Precinct's success to date

- 23% reduction in carbon intensity
 - 21% reduction in Scope 1 emissions
- Established green bond programme
 - Green bond framework (see appendix)
 - Assurance undertaken in November 2020
 - Annual assurance and use of proceeds reporting

Green asset eligibility (minimum)

- 5 Star Green Star rating (Excellence); or
- 4 Star NABERSNZ (Excellent)



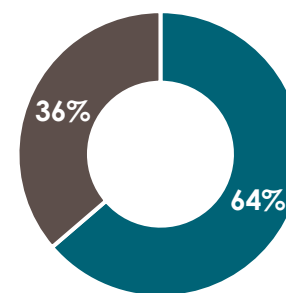
ESG Progress

	2017	2020
GRESB – Precinct / Global Average	47 / 63	83 / 70
Emissions (tCO2)/sqm	17.9	13.8
CDP	N/A	B-

\$1.8bn

Value of green assets
(including committed developments)

Green office assets by Portfolio Value*



■ Green Assets ■ Non-Green

- As at 31 March 2021, green assets defined as per sustainable debt framework including committed projects and targeted ratings (based on total project cost).
- More detail can be found in the Appendix

Selection of existing green assets

Mason Brothers Building

City: Auckland
Net lettable area: 4,670 sqm
Green Star Rating: 6 Star built
NABERSNZ: 5.5 Star rating
Completion: 2016
Value: \$50.3m
Clients: ATEED, WAM and Mott Macdonald
WALT: 4.5 years

PwC Tower - Commercial Bay

City: Auckland
Net lettable area: 39,400 sqm
Green Star Rating: 5 Star design (targeting 5 star built)
NABERSNZ: + 4 Star rating target
Completion: 2020
Value: \$625.0m
Clients: PwC, Jarden, Chapman Tripp
WALT: 10.6 years

Charles Fergusson Building

City: Wellington
Net lettable area: 14,000 sqm
Green Star Rating: 4 Star built
NABERSNZ: 4.5 Star rating
Completion: 2018
Value: \$97.9m
Clients: Ministry of Primary Industries
WALT: 12.5 years



40 and 44 Bowen Street

City: Wellington

Net lettable area: 21,500 m²

Green Star rating: 5 Star Built targeted

NABERSNZ: 4 Star rating targeted

Status: Completion in 2022 / 2023

Total project cost: \$195m

Clients: EY, Fujitsu, KPMG, NZTA

Pre leased: 87%

WALT: 11 years



The embodied carbon related to the structure and façade of 40 Bowen Street has been offset

Transaction benefits

- Increases tenor from 3.8 years to 4.0 years
- Staggering of debt maturity profile
- Initially used to repay bank debt
- Increases non bank secured funding diversity from 34% to 40%

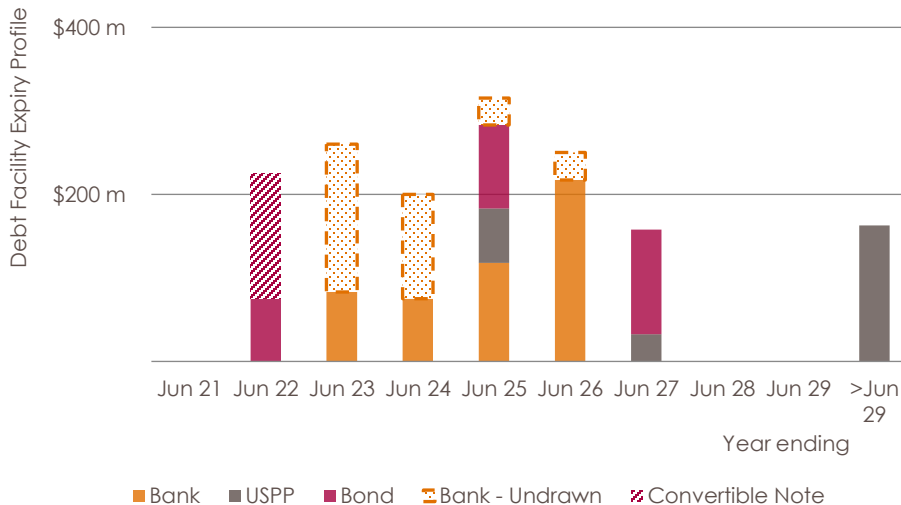
4.0 years

Weighted average term to expiry post issue

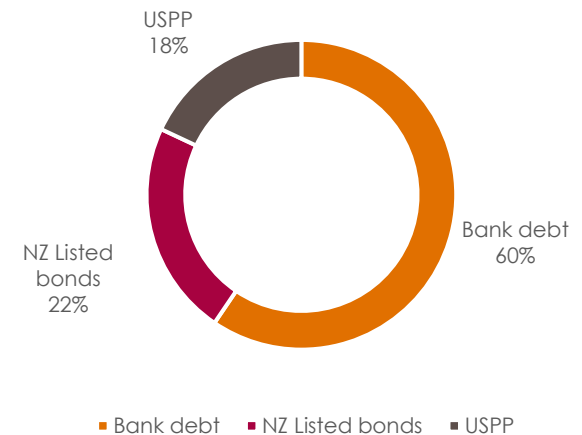
40%

Non-bank secured funding post issue

Debt facility expiry profile (post issue)



Secured borrowings funding diversity (post issue)



Security and covenants

- The Green Bonds are secured by Mortgages granted by the Precinct Group Companies over the Mortgaged Properties
- Value of the Mortgaged Properties as at 17 May 2021 totalled \$3.1 bn
- The Bond Trustee can give enforcement directions for Major Bond Default Events
 - Non-payment of principal at maturity (for 10 business days) or interest for a period of 3 business days
 - Default by Precinct for borrowed money in excess of \$15m
 - A breach of the Loan To Value Ratio which must not exceed 50%, subject to the breach not being remedied within a specified time period
- As at 31 March 2021 this Loan to Value Ratio was 34% (allowing for the ANZ Centre sale settlement on 13 May 2021)
 - Breach of Loan to Value Ratio is an Event of Review,
 - Precinct will have up to approximately 13 months to remedy the breach before it will be an Event of Default
- If bonds cease to be labelled or trade as Green Bonds no Event of Default will occur
- No dividends paid if an Event of Default is occurring

Key terms of the offer

Issuer	Precinct Properties New Zealand Limited
Instrument	Senior secured fixed rate green bonds (Green Bonds)
Guarantors	Precinct Properties Holdings Limited and Precinct Properties Wynyard Limited
Ranking and Security	<p>The Green Bonds benefit (on an equal ranking basis with other secured creditors, including Precinct's lenders under the Bank Facility Agreement, Holders of the Existing Bonds, holders of USPP notes issued by Precinct in the United States and any future secured creditors) from mortgages over real property ("Mortgages") granted from time to time by Precinct and the Guarantors (each, a "Security Provider").</p> <p>In an insolvency of any of those Security Providers, the claims of the senior secured creditors will (by virtue of that security) rank ahead of all other creditors of that Security Provider other than certain statutorily preferred creditors.</p>
Issue Amount	Up to \$100 million (with ability to accept oversubscriptions of up to an additional \$50 million)
Tenor and Maturity	6 years maturing 28 May 2027
Interest Rate	To be determined by Precinct in conjunction with the Joint Lead Managers following a bookbuild process. The Interest Rate will be the sum of the Issue Margin and the Base Rate, but in any case will not be less than the minimum Interest Rate of 2.85% per annum
Indicative Issue Margin	1.45% - 1.60% p.a.
Interest Payments	Semi-annually in arrear in equal payments on 28 May and 28 November of each year
Minimum Application	The minimum application is \$5,000, with multiples of \$1,000 thereafter
Listing	It is expected the Green Bonds will be quoted under the ticker code PCT030 on the NZX Debt Market
Credit Rating	Precinct and the Green Bonds are not rated

KEY DATES

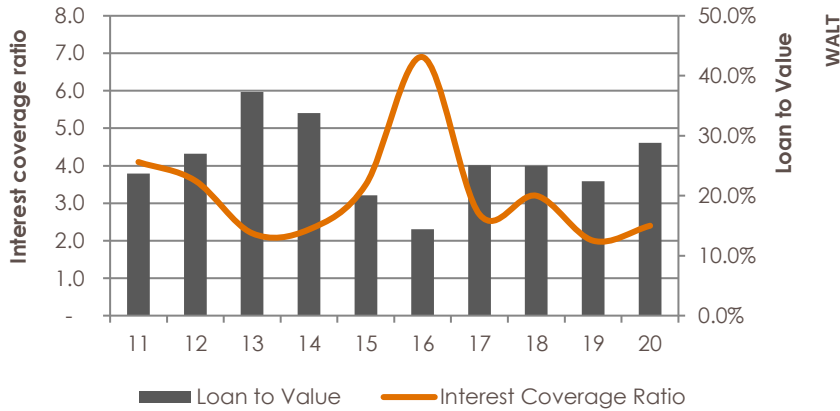
	Date
Offer opens	Monday, 17 May 2021
Offer closes	12:00pm, Friday, 21 May 2021
Rate Set Date	Friday, 21 May 2021
Issue Date	Friday, 28 May 2021
Expected date of quotation on the NZX Debt Market	Monday, 31 May 2021
Interest payments	28 May and 28 November in each year during the term of the Green Bonds
Maturity date	28 May 2027

Appendix

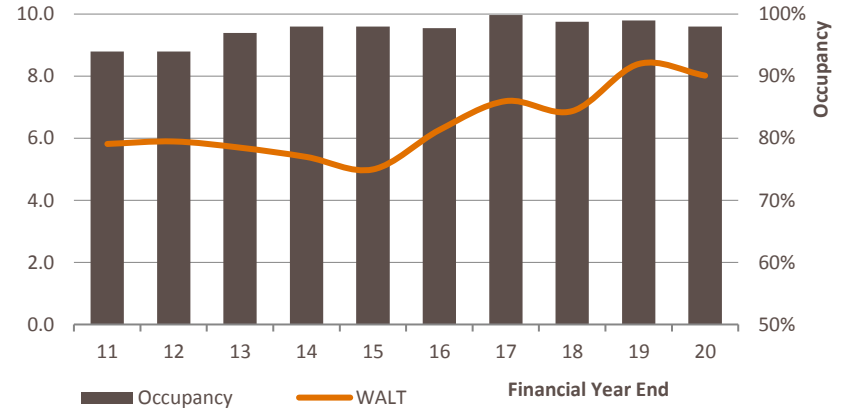


10 Year historical performance

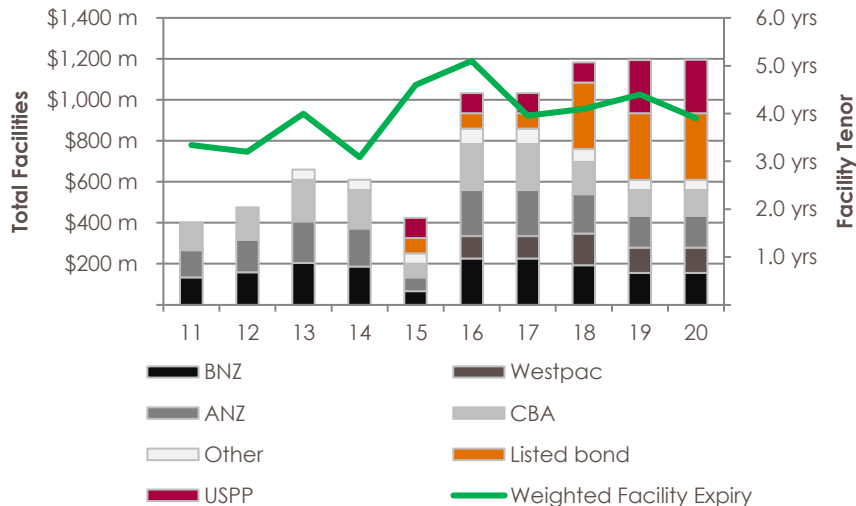
Key financial covenants



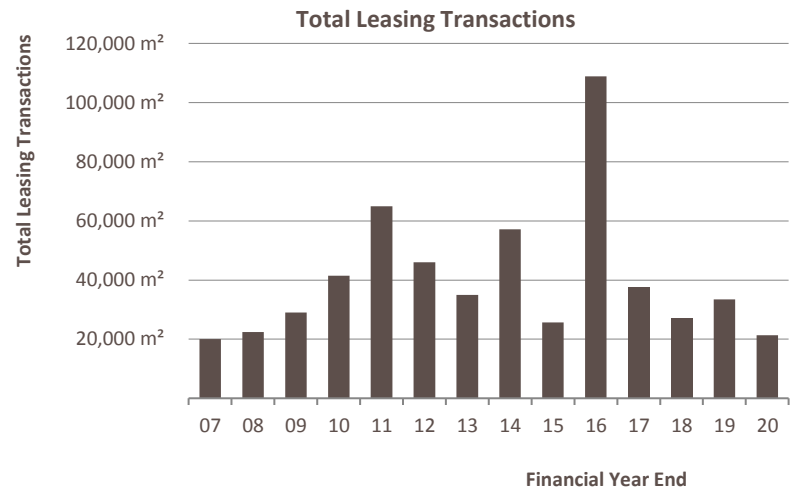
WALT and Occupancy



Overall debt facilities and tenor



Total Leasing Transactions



Green bond framework

Use of proceeds An amount equivalent to the net proceeds from the issuance of Green Bonds will be used wholly or in part to finance or refinance existing and/or planned Eligible assets

Eligible assets Eligible assets are defined as meeting the following criteria:

1. Certified as obtaining, or targeting, a minimum 5-Star NZGBC Green Star Built rating; or
2. Certified as obtaining, or targeting, a minimum 4-Star NABERSNZ Energy Base Building Rating or Energy Whole Building Rating.

Process for Project Evaluation and Selection Precinct has processes that are in place to ensure that Eligible assets are identified and evaluated appropriately to ensure compliance with this Framework

Management of Proceeds Precinct commits to tracking the receipt and allocation of net proceeds via internal reporting systems.

Management of Proceeds Precinct will maintain a register of Eligible assets, including the notional allocation of net proceeds against each Eligible asset. Precinct intends to fully allocate net proceeds immediately following issuance of any Green Bonds.

Reporting and Assurance Annual Use of Proceeds reporting

In accordance with the applicable market standards, Precinct will seek assurance from an approved verifier on an annual basis, and as deemed necessary by Precinct

On our website you can find a copy of Precinct's sustainable debt framework [here](#)



Green assets

Address	City	Building Name	Use	Last Assurance	NABERSNZ Rating	Green Star Rating	Asset Value ² (NZ\$m)
21 Queen Street	Auckland	Jarden House	Office	9-Nov-20	4 Star Base Build Rating	5 Star Office Built Rating	138.0
29 Customs Street	Auckland	AMP Centre	Office	9-Nov-20	4 Star Base Build Rating	N/A	221.5
139 Pakenham Street	Auckland	Mason Brothers	Office	9-Nov-20	5.5 Star Base Build Rating	6 star custom built rating	50.3
12 Madden Street	Auckland	12 Madden Street	Office	9-Nov-20	5 Star Base Build Rating	5 star custom built rating	95.3
10 Madden Street	Auckland	10 Madden Street	Office	9-Nov-20	Targeting 4 Star	5 Star Custom Design Rating	82.5
15 Customs Street	Auckland	Commercial Bay Tower	Office	9-Nov-20	Targeting 4 Star	5 Star Office Design (2009) Rating	625.0
38 Bowen Street	Wellington	Charles Fergusson Building	Office	9-Nov-20	4.5 Star Base Build Rating	4 Green Star Office Built V3	97.9
34 Bowen Street	Wellington	Defence House	Office	9-Nov-20	Targeting 4 Star	Targeting 4 Star	184.9
44-52 The Terrace	Wellington	Mayfair House	Office	N/A	Targeting 4 Star	Targeting 4 Star	77.0

Total existing green assets

1,572.4

Committed Green Development Assets

Address	City	Building Name	Use	Last Assurance	NABERSNZ Rating	Green Star Rating	Total project cost (NZ\$m)
40 Bowen Street	Wellington	40 Bowen Street	Office	9-Nov-20	Targeting 4 Star	5 Star (design and as built) Rating	90.2
44 Bowen Street	Wellington	44 Bowen Street	Office	N/A	Targeting 4 Star	5 Star (design and as built) Rating	104.8

Total Committed green development assets

195.0

Total value of eligible assets - Based on last assurance

1,585.6

Total value of eligible assets – As at 31 March 2021

1,767.4

1. Eligible assets must have a minimum (or target) 5-star NZGBC Green Star Built rating or a minimum 4-Star NABERSNZ Energy Base Building Rating
2. Independent market valuation as at 31 December 2020

Security

- The Green Bonds are secured by Mortgages granted by the Precinct Group Companies over the Mortgaged Properties in favour of the Security Trustee (Public Trust), for and on behalf of the secured creditors
- Total assets as at 31 March 2021 was \$3.22 billion and of that the value of the Mortgaged Properties as at 31 March 2021 was \$3.08 billion¹ (total liabilities as at 31 March 2021 was \$1.39 billion and of that committed senior secured obligations was \$1.06 billion)
- The Majority Beneficiaries can instruct the Security Trustee to give certain waivers and to amend certain provisions of the Security Trust Deed and also give instructions in relation to enforcement.
 - The Bond Trustee can give enforcement directions for Major Bond Default Events. Bank Facility Agent, USPP Noteholders and other Beneficiaries may also be entitled to give directions.
 - To the extent that the Bond Trustee is entitled to give instructions to the Security Trustee, given the limited time periods to provide instructions, the Bond Trustee is unlikely to have time to obtain instructions from the Bondholders in most instances.

¹ Excludes ANZ Centre following disposal in May 2021



17 May 2021

FIXED RATE SECURED GREEN BONDS

INDICATIVE TERM SHEET

For an offer of up to \$100,000,000 fixed rate secured green bonds (plus up to \$50,000,000 of oversubscriptions) due 28 May 2027


Precinct

Arranger, Green Bond
Co-ordinator and Joint
Lead Manager

Joint Lead Managers



FORSYTH BARR



JARDEN

INDICATIVE TERMS SHEET

FOR AN ISSUE OF UP TO \$100,000,000 FIXED RATE SECURED GREEN BONDS (PLUS UP TO \$50,000,000 OF OVERSUBSCRIPTIONS)

This Terms Sheet sets out the key terms of the offer ("**Offer**") by Precinct Properties New Zealand Limited ("**Precinct**") of up to \$100,000,000 fixed rate secured green bonds, with the ability to accept oversubscriptions at Precinct's discretion of up to an additional \$50,000,000, maturing on 28 May 2027 ("**Green Bonds**") under its master trust deed dated 27 November 2014 (as last amended on 25 August 2017 and as amended from time to time) ("**Trust Deed**"), as modified and supplemented by the supplemental trust deed dated 17 May 2021 (together with the Trust Deed, "**Trust Documents**") entered into between Precinct and The New Zealand Guardian Trust Company Limited ("**Supervisor**"). Unless the context otherwise requires, capitalised terms used in this Terms Sheet have the same meaning given to them in the Trust Documents.

Important Notice

The offer of debt securities by Precinct is made in reliance upon the exclusion in clause 19 of schedule 1 of the Financial Markets Conduct Act 2013 ("**FMCA**").

The offer contained in this Terms Sheet is an offer of bonds that have identical rights, privileges, limitations and conditions (except for the interest rate and maturity date) as Precinct's bonds maturing on:

- 17 December 2021 which have a fixed interest rate of 5.54% per annum and are currently quoted on the NZX Debt Market under the ticker code PCT010; and
- 27 November 2024 which have a fixed interest rate of 4.42% per annum and are currently quoted on the NZX Debt Market under the ticker code PCT020,

(together, "**Existing Bonds**").

Accordingly, the Green Bonds are the same class as the Existing Bonds for the purposes of the FMCA and the Financial Markets Conduct Regulations 2014.

Precinct is subject to a disclosure obligation that requires it to notify certain material information to NZX Limited ("**NZX**") for the purpose of that information being made available to participants in the market and that information can be found by visiting www.nzx.com/companies/PCT.

The Existing Bonds are the only debt securities of Precinct that are currently quoted in the same class as the Green Bonds.

Investors can refer to nzx.com/markets/NZDX to find out how the market assesses the returns and risk premium for the Existing Bonds. This website allows investors to compare the yield of the financial products listed on the NZX Debt Market. When comparing the yield of two debt securities, it is important to consider all relevant factors (including the credit rating (if any), maturity and the other terms of the relevant debt securities).

Key Terms of the Green Bonds

Issuer	Precinct Properties New Zealand Limited (" Precinct ").
Description	The Green Bonds are fixed rate secured green bonds. The Green Bonds will be secured by Mortgages and will rank equally with certain other senior obligations of Precinct secured by the same Mortgages.
Security	The Green Bonds benefit (on an equal ranking basis with other secured creditors, including Precinct's lenders under the Bank Facility Agreement, holders of the Existing Bonds, holders of USPP notes issued by Precinct in the United States and any future secured creditors) from mortgages over real property (" Mortgages ") granted from time to time by Precinct and the Guarantors (each, a " Security Provider "). In an insolvency of any of those Security Providers, the claims of the senior secured creditors will (by virtue of that security) rank ahead of all other creditors of that Security Provider other than certain statutorily preferred creditors.

Guarantee

The Green Bonds are guaranteed on a joint and several basis by the Guarantors. The guarantee obligations of the Guarantors are not limited and are secured by the Mortgages.

As at the date of this Terms Sheet, the Guarantors are Precinct Properties Holdings Limited and Precinct Properties Wynyard Limited.

Purpose

The net proceeds of this offer are intended to be earmarked in accordance with Precinct's Sustainable Debt Framework dated 2020 (as amended from time to time) (the "**Sustainable Debt Framework**") to finance or refinance energy efficient buildings meeting the following criteria ("**Eligible assets**"):

1. Certified as obtaining, or targeting, a minimum 5-Star NZGBC Green Star Built rating; or
2. Certified as obtaining, or targeting, a minimum 4-Star NABERSNZ Energy Base Building Rating or Energy Whole Building Rating.

As at 31 March , Precinct has \$1.8bn of Eligible assets.

In particular, as at the date of this Terms Sheet, Precinct expects to apply the net proceeds of the offer to refinance existing debt, and to track an amount equal to the net proceeds within its systems, earmarked to Eligible assets. Under the Sustainable Debt Framework, Precinct intends to maintain a balance of Eligible assets, based on market value, which is larger than the sum of net proceeds from all Green Bonds and other "use of proceeds" green bonds and loans.

A copy of the Sustainable Debt Framework is available on Precinct's website at <https://www.precinct.co.nz/investors/bondholder-and-noteholder-information>.

03

The Green Bond Principles

Precinct has developed and adopted the Sustainable Debt Framework to ensure that, as at the date of this Terms Sheet, its processes for identifying Eligible assets and managing the use of the proceeds of the Green Bonds are consistent with the Green Bond Principles dated June 2018 (as amended from time to time, the "**Green Bond Principles**") as published by the International Capital Market Association.

Precinct intends to seek assurance from an approved verifier of compliance of green bonds under the Sustainable Debt Framework with the Green Bond Principles and the Sustainable Debt Framework, on an annual basis. Ernst & Young Limited has provided a limited assurance report to Precinct in relation to compliance of the Existing Bonds. A copy of that limited assurance report is available on Precinct's website at <https://www.precinct.co.nz/investors/bondholder-and-noteholder-information>.

No Event of Default in relation to Sustainable Debt Framework or Green Bond Principles

If:

- Precinct fails to earmark the proceeds of the Green Bonds as described in this Terms Sheet or the Sustainable Debt Framework;
- Precinct fails to comply with the Sustainable Debt Framework;
- the Green Bonds cease to satisfy the Green Bond Principles (or market practices, standards, principles or regulations further develop in a way that the Green Bonds are not consistent with); or
- Precinct fails to notify holders of Green Bonds ("**Holders**") that the Green Bonds cease to comply with the Sustainable Debt Framework or the Green Bond Principles,

then:

- the bonds may cease to be labelled or trade as green bonds, but no Event of Default will occur in relation to the Green Bonds; and
- neither the Holders nor Precinct have any right for the Green Bonds to be repaid early.

No Rating

The Green Bonds are unrated.

INDICATIVE TERMS SHEET (CONTINUED)

Issue Amount	Precinct is offering up to \$100,000,000 of Green Bonds, with the ability to accept oversubscriptions at its discretion of up to an additional \$50,000,000.
Opening Date	Monday, 17 May 2021.
Closing Date	12.00pm, Friday, 21 May 2021.
Rate Set Date	Friday, 21 May 2021.
Issue Date and Allotment Date	Friday, 28 May 2021.
Expected Date of initial quotation on NZX Debt Market	Monday, 31 May 2021.
Maturity Date	Friday, 28 May 2027.
Interest Rate	<p>To be determined by Precinct in conjunction with the Joint Lead Managers following a bookbuild process.</p> <p>The Interest Rate will be the sum of the Issue Margin and the Base Rate, but in any case will not be less than the minimum Interest Rate of 2.85% per annum.</p> <p>The Interest Rate will be announced by Precinct via NZX on or shortly after the Rate Set Date.</p> <p>Interest will accrue from the Issue Date of the Green Bonds.</p>
Indicative Issue Margin	The indicative range of the Issue Margin is 1.45–1.60% per annum.
Base Rate	The mid-market rate for an interest rate swap of a term matching the period from the Issue Date to the Maturity Date as calculated by the Arranger in consultation with Precinct, according to market convention, with reference to Bloomberg page ICNZ4 (or any successor page) on the Rate Set Date and rounded to 2 decimal places, if necessary, with 0.005 being rounded up.
Interest Payments	<p>Interest will be payable semi-annually in arrear in equal amounts on 28 May and 28 November of each year up to and including the Maturity Date. If an Interest Payment Date is not a Business Day, the due date for the payment to be made on that date will be the next following Business Day and no adjustment will be made to the amount payable as a result of the delay in payment.</p> <p>The First Interest Payment Date is on 28 November 2021. As this is a Sunday, interest will be payable on Monday, 29 November 2021.</p>

Loan to Value Ratio

Precinct must ensure that while the Green Bonds are outstanding, the total principal amount of all outstanding borrowed money secured by the Mortgages does not exceed 50% of the Mortgaged Property Value (the "**Loan to Value Ratio**").

A breach of the Loan to Value Ratio covenant will not automatically trigger an Event of Default, but will instead trigger an Event of Review. Following that breach, Precinct may have up to 13 months to remedy the breach before it will trigger an Event of Default (up to six months to remedy the breach and, if the breach is not remedied and after Precinct has given notice of the failure to remedy the breach (such notice to be provided within 20 Business Days after the end of that six month period), six months to execute any plan provided to the Supervisor to remedy the relevant breach).

For full details of the Events of Default and Events of Review, see clauses 11.1 and 11.2 of the Trust Deed.

Permitted Security

As a general matter, Precinct undertakes to the Holders that it will not grant security over any of its assets. There are certain exclusions to this undertaking, being security:

- granted over debt in an amount equal up to 15% of the Group's Total Tangible Assets. However, such security is only permitted if there is no Event of Default at the time the security is granted and one will not occur as a result of granting such security; or
- which arises by statute; or
- which is in favour of the Security Trustee; or
- granted with the consent of the Bank Facility Lenders.

The consent of Holders for Precinct to grant security over any of its assets is not required in the above circumstances. Such security may rank behind the Mortgages or may be over assets which Holders do not have security over.

05

Distribution Stopper

Precinct is not permitted to make any Distribution to any person outside the Group if an Event of Default has occurred and is continuing or if the making of the Distribution would result in the occurrence of an Event of Default.

Brokerage

0.50% plus 0.25% on firm allocations paid by Precinct.

Record Date

The tenth calendar day before the due date for that payment or, if that day is not a Business Day, the preceding Business Day or such other date as is advised by the Registrar to Holders from time to time.

Principal Amount and Issue Price

\$1.00 per Green Bond.

Minimum Application

The minimum application is \$5,000, with multiples of \$1,000 thereafter.

Registrar

Computershare Investor Services Limited.

Further Indebtedness

Precinct may, without the consent of the Holders of the Green Bonds, issue additional securities or other debt obligations on such other terms and conditions as Precinct may think fit.

INDICATIVE TERMS SHEET (CONTINUED)

How to apply

All of the Green Bonds, including oversubscriptions, are reserved for clients of the Joint Lead Managers, institutional investors and other primary market participants invited to participate in the bookbuild. There will be no public pool for the offer. Accordingly, retail investors should contact any Joint Lead Manager, their financial adviser or any primary market participant for details on how they may acquire Green Bonds. You can find a primary market participant by visiting www.nzx.com/investing/find_a_participant.

In respect of oversubscriptions or generally, any allotment of Green Bonds will be at Precinct's discretion, in consultation with the Joint Lead Managers. Precinct reserves the right to refuse all or any part of an application without giving any reason.

Each investor's financial adviser will be able to advise them as to what arrangements will need to be put in place for the investors to trade the Green Bonds including obtaining a common shareholder number (CSN), an authorisation code (FIN) and opening an account with a primary market participant, as well as the costs and timeframes for putting such arrangements in place.

ISIN NZPCTDT003C7

Transfers

Holders are entitled to sell or transfer their Green Bonds at any time subject to the terms of the Trust Documents and applicable securities laws and regulations. Precinct may decline to register a transfer of Green Bonds for the reasons set out in the Trust Documents.

The minimum amount of Green Bonds a Holder can transfer is \$1,000, and integral multiples of \$1,000 thereafter. No transfer of Green Bonds or any part of a Holder's interest in a Green Bond will be registered if the transfer would result in the transferor or the transferee holding or continuing to hold Green Bonds with an aggregate principal amount of less than the minimum holding of \$5,000 (other than zero).

NZX Quotation

Precinct will take any necessary steps to ensure that the Green Bonds are, immediately after issue, quoted. Application has been made to NZX for permission to quote the Green Bonds on the NZX Debt Market and all the requirements of NZX relating thereto that can be complied with on or before the distribution of this Terms Sheet have been duly complied with. However, NZX accepts no responsibility for any statement in this Terms Sheet. NZX is a licensed market operator and the NZX Debt Market is a licensed market under the FMCA.

NZX Debt Market Ticker Code PCT030

Selling Restrictions

The Green Bonds may only be offered for sale or sold in conformity with all applicable laws and regulations in New Zealand and in any other jurisdiction in which the Green Bonds are offered, sold or delivered.

No action has been or will be taken by Precinct which would permit a public offer of Green Bonds, or possession or distribution of any offering material, in any country or jurisdiction where action for that purpose is required (other than New Zealand).

No person may purchase, offer, sell, distribute or deliver Green Bonds, or have in their possession, publish, deliver or distribute to any person, any offering material or any documents in connection with the Green Bonds, in any jurisdiction other than in compliance with all applicable laws and regulations.

By purchasing the Green Bonds, each Holder agrees to indemnify Precinct, the Arranger, the Green Bond Co-ordinator, the Joint Lead Managers, the Registrar and the Bond Supervisor in respect of any loss, cost, damages, liability or expense sustained or incurred by Precinct, the Arranger, the Green Bond co-ordinator, the Joint Lead Managers, the Registrar and the Bond Supervisor as a result of the breach by the Holder of these selling restrictions.

The dates set out in this Terms Sheet are indicative only and are subject to change. Precinct has the right in its absolute discretion and without notice to close the Offer early, to accept late applications, to extend the Closing Date (subject to the applicable NZX Listing Rules) or to choose not to proceed with the Offer. If the Closing Date is extended, subsequent dates may be extended accordingly. If Precinct chooses not to proceed with the Offer, all application monies received will be refunded (without interest) as soon as practicable (within 10 Business Days).

Copies of the Trust Documents can be obtained on request to the Registrar or Precinct at the addresses set out below (or such office as may be notified to Holders).

Any internet site addresses provided in this Terms Sheet are for reference only and, except as expressly stated otherwise, the content of any such internet site is not incorporated by reference into, and does not form part of, this Terms Sheet.

Investors should seek qualified independent financial and taxation advice before deciding to invest. In particular, you should consult your tax adviser in relation to your specific circumstances. Investors will also be personally responsible for ensuring compliance with relevant laws and regulations applicable to them (including any required registrations).

For further information regarding Precinct, visit www.nzx.com/companies/PCT.

CONTACT DETAILS

	Name	Contact details
Issuer	Precinct Properties New Zealand Limited	Level 12 188 Quay Street Auckland 1010 Email: hello@precinct.co.nz
Registrar	Computershare Investor Services Limited	Level 2, 159 Hurstmere Road Takapuna Auckland 0622 Private Bag 92119 Auckland 1142
Arranger and Green Bond Co-ordinator	ANZ Bank New Zealand Limited	Level 26, ANZ Centre 23-29 Albert Street Auckland 1010
Joint Lead Managers	ANZ Bank New Zealand Limited	Level 26, ANZ Centre 23-29 Albert Street Auckland 1010
	Bank of New Zealand	Level 6, Deloitte Centre 80 Queen Street Auckland 1010
	Forsyth Barr Limited	Level 23, Shortland & Fort 88 Shortland Street Auckland 1010
	Jarden Securities Limited	Level 32 PwC Tower 15 Customs Street West Auckland 1010
Supervisor	The New Zealand Guardian Trust Company Limited	Level 16 191 Queen Street Auckland 1010
Security Trustee	Public Trust	Level 9 34 Shortland Street Auckland 1010
Legal advisors to Precinct	Chapman Tripp	Level 34, PwC Tower 15 Customs Street West Auckland 1010

